## **Testimonial Questions**

•	What made you decide to work with Elbmar?
	I considered about half a dozen potential manufacturers for Mookie but after speaking to
	the Managing Director of Elbmar, I felt that Kevin knew what was wanted and my choice has
	been proved to be the right one as he has produced a top quality product.

- Was there an obvious advantage or anything specific that made us stand out in some way?
  I felt almost instinctively that Elbmar was right for the job mainly because it was obvious that Kevin Rich understood what was needed and advised me superbly throughout the manufacturing process
- Did we help you overcome a challenge?
  There were many challenges along the way to produce the Mookie as it is today, each one expertly, calmly and successfully overcome by Kevin
- What's your opinion of the service & products you've received?
  Superb and final products delivered perfectly and always on time
- What stands out about working with Elbmar?
  I believe that Kevin's thorough knowledge of the complex nature of the materials that he uses and his business generally and the obviously skilled engineers and staff he has working for him is what stands out
- What is it that we do as a moulder that you find most valuable?
  Simply that Elbmar produced an outstanding product which has received many compliments and plaudits in fact to date Mookie has been submitted for one design and one new product award.
- Is there any one thing about our personnel, product or service that you would recommend to other users?
  - Complete professionalism and technical capability